

## Case Study

### 22 Airports in India



*Airport authorities in India selected Infinova surveillance cameras integrated with Videonetics Intelligent Video Management Server System (IVMS) software.*

*Solution: Infinova high-speed PTZ domes intelligent video analytics*

#### **Infinova Cameras Counter Terrorist Threat at 22 Airports in India**

Over 846 Infinova video surveillance cameras, including high-speed PTZ domes, mini-domes and fixed cameras, many with vandal-resistant day/night functionality, plus Infinova's DVRs and switchers were selected by airport authorities to combat terrorism and increase security at 22 airports in India. The Infinova cameras and security equipment are seamlessly integrated with advanced video analytics software from Videonetics designed especially for airport security.

The entire solution is to be installed by one of Infinova's most experienced integrator partners, Falcon Eye Technology of Abu Dhabi, U.A.E.

As one of the world's largest countries, air transport is critical to India's economy and protecting airports from terrorist attacks is a high priority for air transport authorities. To protect against terrorism, airport authorities selected the Infinova/Videonetics solution from over 20 leading manufacturers in the global security industry. The 22 airports covered by the solution include Tirupati airport, serving one of the busiest pilgrimage centers in the world and Agra airport, serving tourist traffic to the Taj Mahal. Other airports include Agatti, Jaisalmer, Chandigarh, Dimapur, Gaya, Jamnagar, Jodhpur, Jorhat, Lengpui, Lilabari, Ludhiana, Mangalore, Nagpur, Patna, Shimla, Silchar, Tezpur, Trichy, Vizag and Varanasi.

**Infinova**<sup>®</sup>  
The Integrator's Manufacturer

The competition was tough, Infinova won the deal through a team effort between our engineers in India, Videonetics and Falcon Eye. Together they were able to demonstrate superior technology with the analytics features that met the advanced requirements for the airports.

The solution is being installed in India by Falcon Eye Technology, which has in-depth technical experience with Infinova on similar installations including the Abu Dhabi National Exhibition Center (ADNEC). “We have interfaced with Infinova on many large projects before,” reports Habib Halabi, CEO, Falcon Eye Technology LLC. “They are very easy to work with and their cameras are straightforward to install. As integrators this helps us a lot. With support from Infinova and Videonetics, we were able to put together a very competitive proposal.”

## **Infinova**<sup>®</sup>

By helping channel partners provide their customers with complete, affordable, best-in-class, large and small video surveillance solutions, Infinova helps integrators generate more business more profitably. Leveraging a manufacturing process certified to ISO 9001:2000 standards and over 250 engineers with a list of video industry firsts, Infinova channel partners provide their end-users with industry-acknowledged product reliability and technical leadership.

So that Infinova channel partners can create complete solutions, Infinova provides IP surveillance cameras and components, CCTV analog cameras, DVRs and components, camera accessories, monitors, power supplies and fiber optics communications devices. Infinova also has the technical ability and manufacturing flexibility to let integrators propose customized solutions. In addition, Infinova will partner with other manufacturers making other surveillance equipment and software to help its channel partners create turnkey solutions. Contrary to most other companies, Infinova will back-up their partners' products as well as its own to assure both the integrator and its customers that one call – to Infinova only – takes care of everything.

Infinova works diligently to assure its channel partners can provide cost-conscious solutions. With Infinova's hybrid systems, channel partners can propose systems that protect a customer's investment in its already-installed analog surveillance system but that also put them on a dynamic migration pathway to IP systems.

Infinova is lauded for its exceptional maintenance programs. A major highlight is the company's 24-hour advanced replacement policy in which a substitute product is shipped immediately upon notice of a problem.

With such customer focus, Infinova is often referred to as “the integrators' manufacturer.”

### **About Videonetics**

Videonetics designs, develops, and provides leading edge video analytics software products to enable highly sophisticated and intelligent video surveillance systems. The company's innovative V2A platform offers real-time, video analytics processing for detection and tracking of people, traffic and other classifiable objects. The company's server product provides pioneering features such as event-based indexing, event-based archiving and event-based retrieval, event-based logging and messaging. The company's innovative offerings in video analytics or intelligent video content processing technology can substantially reduce operating and capital costs for many video surveillance systems while improving systems' overall performance and reliability.

### **About Falcon Eye Technology**

Falcon Eye Technology LLC is recognized as one of the leading system integrators in the Middle East area. With more than 130 employees operating in several technology fields, we achieve our success by identifying and understanding our customer's needs.

Based in Abu Dhabi, and operating in more than 11 countries, Falcon Eye Technology LLC is a multi – disciplinary organization offering turnkey solutions by integrating Security, Telecommunications, Automation and Low Current projects through its offices and with strategic partnerships in the Middle East.

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