

## **Infinova Provides "Hands-On" Technical Product Certification Training**

MONMOUTH JUNCTION, NJ - November 30, 2010 - Infinova today announced that the company's new Technical Product Certification training, which constitutes 75 percent hands-on training and 25 percent lecture, will provide BICSI members with 7 CEC credits and NBFAA members with 0.5 CEU credits. Participants will learn how to configure IP cameras using both browser connections and Infinova's V2240 Video Management Software (powered by Video Insight). Created for integrators and installers that provide system solutions for video security and surveillance using IP based cameras, the one day, hands-on technical product certification class trains integrators and dealers how to install and optimize IP surveillance cameras to deliver the best evidence for their customers.

"This 8 -hour class spends the great majority of its time doing hands-on exercises because that's how people learn best," emphasizes Mark S. Wilson, Infinova vice president, marketing. "Plus, BICSI members can earn half their yearly continuing education credits while NBFAA members can earn approximately 40 percent of their units. By actually working with the products, dealers, integrators and installers will gain an increased understanding of IP technology, realize that IP video isn't hard to understand, obtain confidence in installing and configuring IP video products, and receive verification of their knowledge through certification testing.

"As a result of completing this training," Wilson adds, "dealers, integrators and installers will know how to install, configure and support IP cameras. Working with others in the class, they will be able to leverage new networking opportunities for working together on future projects, and have new insights into the functionalities their organizations will need to successfully compete in the future. They will also leave with resources for additional training after their certification session."

The class covers an overview of IP camera installation and configuration as well as a demonstration and review of specific products used in the class, such as an IP megapixel, IP fixed minidome, IP dome, and IP pan/tilt/zoom (PTZ) camera plus video management software (VMS). Most importantly, there will be a hands-on installation and configuration of IP cameras using a browser connection followed by a hands-on exercise with the V2240 monitor station software and exploring the power of VMS software control.

The first class will be December 3 in Dallas. A listing of the initial 2011 classes plus a class outline is available at [www.infinova.com](http://www.infinova.com).

### **About Infinova**

Infinova makes it possible for IP and analog surveillance cameras and equipment to co-exist and be managed as a single seamless system solution, helping integrators generate more business by being able to say "yes" to a broader scope of projects. Infinova provides megapixel, IP and analog surveillance cameras, including specialized cameras, control room equipment, fiber optic communications and customized systems. The Infinova solution enables end-users to extend the life of their existing analog equipment by having it co-exist with their new IP video equipment. Infinova partners with brand-leader manufacturers to create best-in-class solutions and certifies the functionality of their partners' solutions when integrated with Infinova products. Infinova is acknowledged in the industry for its exceptional customer service programs and is often called "the integrator's manufacturer."