

Infinova Signs National Distribution Agreement with Tri-Ed/Northern Video Distribution

MONMOUTH JUNCTION, NJ - November 9, 2010 - Infinova today announced that Tri-Ed/Northern Video Distribution will now be providing Infinova IP cameras and other video solutions through its 41 offices in North America. The recent merger of Tri-Ed Distribution and Northern Video Systems makes Tri-Ed/Northern Video Distribution one of the two largest distributors of electronic security systems and products in North America.

"We're impressed with Infinova's dedication to helping its channel partners provide NVR solutions that are integrated with the leading VMS providers such as Milestone, OnSSI, Video Insight, NICE, Intelli-Vision and others," says James Rothstein, Executive Vice President of Sales & Marketing for Tri-Ed/Northern Video Distribution.

Infinova's designation as an Accolades winner at this year's ASIS convention is testament to its understanding of the current needs of the video market. Even integrators planning to use existing analog cameras with new digital/IP models can do so easily and efficiently by using Infinova's popular IP and megapixel cameras in conjunction with leading VMS software.

"We look forward to exceeding the expectations that Tri-Ed/Northern Video Distribution has for Infinova throughout North America," adds Mark S. Wilson, Infinova Vice President of Marketing. "From helping their customers upgrade present video systems to providing the equipment and software for new projects, we will continue to introduce new innovative products that make video solutions better and more efficient."

For more information on Infinova surveillance solutions, visit www.infinova.com.

About Infinova

Infinova makes it possible for IP and analog surveillance cameras and equipment to co-exist and be managed as a single seamless system solution, helping integrators generate more business by being able to say "yes" to a broader scope of projects. Infinova provides megapixel, IP and analog surveillance cameras, including specialized cameras, control room equipment, fiber optic communications and customized systems. The Infinova solution enables end-users to extend the life of their existing analog equipment by having it co-exist with their new IP video equipment. Infinova partners with brand-leader manufacturers to create best-in-class solutions and certifies the functionality of their partners' solutions when integrated with Infinova products. Infinova is acknowledged in the industry for its exceptional customer service programs and is often called "the integrator's manufacturer."

About Tri-Ed/Northern Video Distribution

As North America's largest independent security distributor, Tri-Ed /Northern Video Distribution provides state-of-the-art solutions from hundreds of the industry's leading manufacturers of CCTV, IP, access control, fire, intrusion, sound, communications, structured cable, and home automation products. With 41 locations throughout the U.S. and Canada, Tri-Ed / Northern Video Distribution offers personalized customer service, ongoing technical systems support and training, flexible credit terms, next day shipping and customer rewards. Visit us at www.tri-ed.com.