

## **Best in Class Solutions – Infinova and Wavesight**

By helping channel partners provide their customers with complete, affordable, best-in-class, large and small video surveillance solutions, **Infinova and Wavesight** helps integrators generate more business more profitably. **Infinova and Wavesight** are now working together diligently to provide cost-conscious solutions for its channel partners across Africa, ME and SAARC countries.

**Infinova** is a one source solution provider for a complete range of CCTV surveillance system, fibre optic communication and security management software. With its hybrid systems, channel partners can propose a system that not only protects a customer's investment in its already-installed analog surveillance system, but also connects them on a dynamic migration pathway to IP based systems. Infinova's best-in-class solution encompasses a wide spectrum of product technology to meet the security needs of government, industry, banking, retail, and service companies across the globe. Infinova's industry experience in megapixel, IP, analog and fibre optics reinforces its reputation for flexibility with both integrators and end users. With its acquisition of March Networks, Infinova now stands strong into the financial, banking and retail sector. Since Infinova is a manufacturer, they have full control over the design and specification of its products. This gives their channel partners, the flexibility to meet specialized project requirement, where customized solutions are needed. The foundation of Infinova solutions and technology is coexistence: IP and Analogue systems working together side-by-side. This saves customers money and extends the life of their existing equipment.

**Wavesight** is a UK based leader in the design, manufacture and application of outdoor point-to-point and multipoint wireless communications solutions. Featuring extremely high levels of data security, Wavesight wireless systems can be deployed rapidly and provide extremely low latency, high quality video ideally suited to modern security and surveillance installations. Wavesight wireless technology is equally suited to data and voice communications applications. Infinova and Wavesight working together - also have the technical ability and manufacturing flexibility to let integrators propose customized solutions.

**Working together Infinova and Wavesight have delivered solutions at a number of sites – the significant ones being Tuticorin Port in India and the City Surveillance Project in the Kingdom of Bahrain**

